

Business Development Intern (BeNeLux)

About Us:

CandidTails is a scale up in the pet industry, specializing in hemp-derived products designed for veterinarians, pet lovers, and pet professionals. Our mission is to enhance the well-being of pets through **innovative solutions**. As we embark on an exciting journey within the veterinary space, we are seeking an enthusiastic individual to join us as a Founder's Associate.

Responsibilities:

- Collaborate with the Founding team at CandidTails in developing business strategies within the pet industry, targeting veterinarians, pet lovers, and other pet professionals.
- Represent CandidTails at industry fairs and events, building connections and expanding our presence in the veterinary and pet-loving community.
- Execute face-to-face and remote sales, addressing the unique needs of veterinarians, pet stores, CBD stores, and other stakeholders in the pet industry.
- Work closely with the Founder's Associate to gain hands-on experience in a real startup environment dedicated to improving the lives of pets.

Qualifications:

- Experience in sales or business development, preferably within the pet industry or veterinary space is a plus not a requirement.
- Strong communication and interpersonal skills, coupled with genuine
- Ability to thrive in a dynamic startup environment focused on pet well-being.
- Motivated self-starter with a profound love for animals.

What We Offer:

- Opportunity to work alongside the Founding team at CandidTails in a collaborative and innovative startup environment dedicated to pet wellness.
- Involvement in strategic decisions and exposure to various aspects of business development within the veterinary and pet industry.
- Comprehensive training and a provided list

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ID

89845

Location

Nationwide Spain, Belgium

Desired CV Language

English

Sector

Consumer, Luxury and Retail

Functional Area

Sales & Customer Service

Other Desired Languages

French/French - Advanced, English/English - Advanced, Dutch- Advanced

Work Authorization for all EU

No

Functional Area

Entrepreneur, Business Development, Strategy & Leadership,
Sales & Customer Service, Marketing

Duration

TBD

Interns Starting Date

TBD

Working Schedule

Full-time

Type of work

Internship

Remote/On-site

Hybrid